



# Capture Capital Partners



## About us

**Capture Capital Partners** is an independently owned boutique advisory firm based in Sydney (Australia). We help you to:

- find equity and debt,
- locate deals,
- find joint venture parties; and
- create the right structure

to help enhance your business prospects.

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In addition to partnering with companies as equity investors, Capture Capital Partners provides advisory services to Australian and international businesses.

## Our people

Jeff Goss is the managing director of Capture Capital Partners. He brings 35 years of experience in Corporate Advisory, Strategy, Structuring, Mergers and Acquisitions, Capital Raisings, Product Development, Investment Management, General Management and Operations to Capture Capital Partners.

Capture Capital Partners brings together teams of professionals with a depth of knowledge, experience and contacts in both Australian and international marketplaces specifically to accommodate your needs

## Our services

### ■ Advisory

Capture Capital Partners provides strategic advice to stakeholders and boards of directors seeking avenues to increase shareholder value through improved decision-making. At Capture Capital Partners we focus on advising in the following key areas:

- Corporate strategy
- Mergers and acquisitions
- Trade sales, divestments and business sales
- Agreed and hostile takeover offers
- Takeover defence

	<ul style="list-style-type: none"> <li>- Schemes of arrangement</li> <li>- Joint ventures (and other arrangements)</li> <li>- Equity Capital Markets and Private Equity</li> <li>- Initial public offerings, secondary placements and rights issues</li> <li>- Equity hybrids and convertible securities</li> <li>- Project, asset and corporate finance</li> <li>- Debt advisory</li> <li>- Governance and management structuring</li> </ul> <p>■ <b>Mergers and acquisitions</b> The Capture Capital Partners advisory team has considerable experience in advising Australian and international companies in originating and executing different styles of mergers, acquisitions and divestments. Whether you are identifying targets, negotiating a deal or realising your investment in a business or an asset, Capture Capital Partners can help you at any stage in the acquisition/sale process to maximise stakeholder value and your likelihood of success.</p> <p>■ <b>Capital raising</b> Capture Capital Partners assists its clients accessing new capital to take their businesses to the next level. We assist our clients to identify the optimal funding structure and secure the appropriate source of funds and capital partner to meet their objectives. We also have the experience and capability to assist companies to raise capital through an initial public offering of shares on the Australian Securities Exchange.</p> <p>■ <b>Origination</b> Capture Capital Partners originates deals for clients. We discuss with the client its future plans and direction. We then look for assets, joint venture parties, finance and transactions for the client consistent with those plans.</p>
<p><b>Previous transactions</b></p>	<p>The founding partners of Capture Capital Partners have advised on the following transactions:</p> <p>■ <b>Automotive</b> Advising an international automotive company on the reorganisation of its distribution arrangements in Australia and New Zealand</p> <p>■ <b>Resources</b> Advising a listed resource company on the acquisition of 2 gold mines in South Australia</p> <p>Advising a listed resource company on its \$320 million sale of its iron ore assets</p> <p>Advising a listed resource company on a \$140 million project financing of its Iron Ore Project</p> <p>Advising a listed resource company on an \$85million capital raising</p> <p>Advising an unlisted gold explorer on a pre IPO capital raising and on a potential IPO.</p> <p>Advising on the acquisition of Delhi Petroleum Pty Limited a 21.2% joint venturer in the Cooper Basin Oil and Gas Fields</p> <p>■ <b>Energy</b> Advising a Chinese manufacturer of wind turbines, on a turbine supply agreement</p> <p>Arranging capital for a privately owned renewable energy company</p>

	<p>through the issues of Series 1, 2 and 3 Convertible notes;</p> <p>Arranging sale of offshore renewable energy business for approximately €8 million</p> <p>Advising on 2 Biomass Co-generation plants</p> <p>■ <b>Infrastructure</b></p> <p>Creating a joint venture to bid on Northern Beaches Hospital Project</p> <p>Advising on Mineral Processing and Water Treatment Facilities in Sri Lanka</p> <p>Advising on the project financing of a Gas Condensation Plant in Pakistan</p> <p>Adviser to Obayashi Corporation on the financing of the multi-use arena for the Olympics (The Superdome)</p> <p>Adviser to Obayashi Corporation / Transfield – Obayashi Corporation Joint Venture on the financing of Melbourne City Link</p> <p>Adviser to Obayashi Corporation on the financing of Hills Motorway in Sydney</p> <p>Adviser to Obayashi Corporation on the Blue Mountains Sewerage Transfer Scheme financial structure</p> <p>■ <b>Other</b></p> <p>Adviser to Charterhouse on the takeover of Hamilton James &amp; Bruce Group Limited (ASX: HJB)</p> <p>Advising on rail haulage contract for a major Australian Agriculture company</p>	
<p><b>Contact us</b></p>	<p>M: +61 410 318 080 (Jeff Goss)</p> <p>E: <a href="mailto:info@capturecapital.com.au">info@capturecapital.com.au</a></p> <p>W: <a href="http://www.capturecapital.com.au">www.capturecapital.com.au</a></p>	<p>Postal Address:</p> <p>PO Box 556 NORTHBRIDGE NSW 1560 AUSTRALIA</p>